

5 key questions

to answer before

signing any energy-related contract

Thinking of Changes in Your Greenhouse?



Greenhouses often get knocks on their door offering advice and equipment. **But how do you know what is right for your greenhouse, now and in the future?**

Here are 5 key questions to answer before signing any energy-related contracts. This includes contracts for demand response, renewable power, battery storage, long term electricity or natural gas contracts, and more.

1. What does your usage pattern look like and do you know your peak demand?

What energy you're using, how much and when it is being used has a huge impact on whether a new energy contract, incentive program or type of equipment is going to help you save.

2. What are your total annual costs and what factors affect them? How might those change look if you sign a new contract?

Total costs are impacted by consumption, demand, transportation and distribution costs. Which of these will be impacted by the changes you are considering?

3. How will the program change your operating schedule and production levels?

What risks might there be in making operating changes? How likely is it that the net outcome will be to your benefit?

4. Which suppliers offer the same thing and how do they compare? Are you able to compare like offers?

A little competition can go a long way. Compare suppliers to see how their offerings and prices differ.

5. Can the energy infrastructure at your site accommodate the change?

Speak to your utility to ensure your site has the capacity to take on the contract you are considering. If there are constraints, you should understand them up front.

A good supplier will have your best interests in mind and will be asking these questions to ensure their service provides value. Some may not know the answers, or may not provide an objective response if they are really focused on the sale.

Engaging an independent and trusted third party to review proposals can avoid pitfalls and ensure benefits.

Ask how 360 Energy
can help you

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